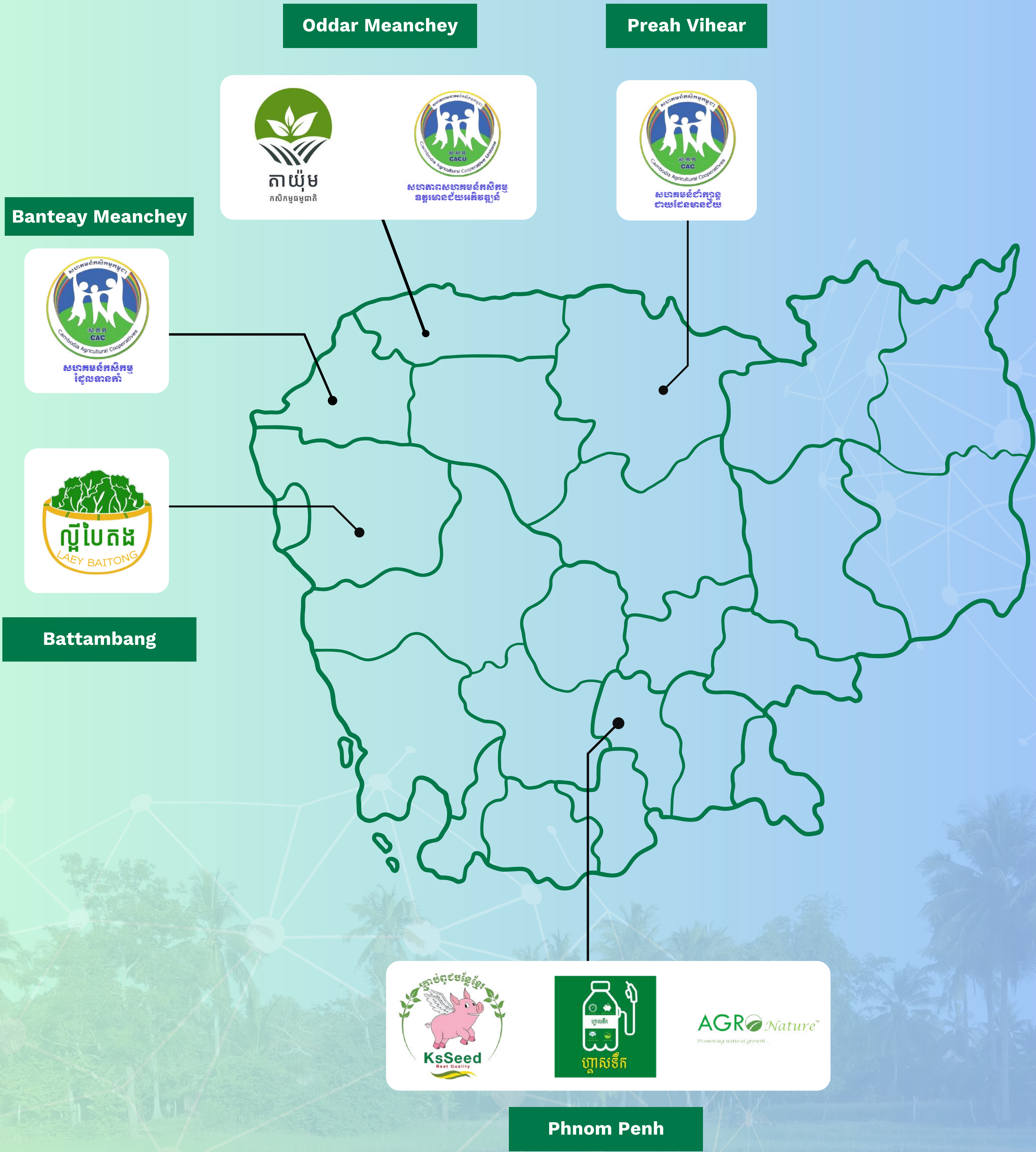


កសិកម្មខ្មែរ សម័យថ្មី

Khmer Agriculture for the Future Incubator (2023-2024)



អនុវត្តក្រោម៖

 គម្រោងនីតិ



សហគ្រឹះខ្មែរ
 KHMER ENTERPRISE

គាំទ្រដោយ៖

 Schweizerische Eidgenossenschaft
 Confédération suisse
 Confederazione Svizzera
 Confederaziun svizra

HEKS
 EPER
 CARITAS
 Breed for all.

រៀបចំដោយ៖

 Phnom Penh



K S SEED CO., LTD

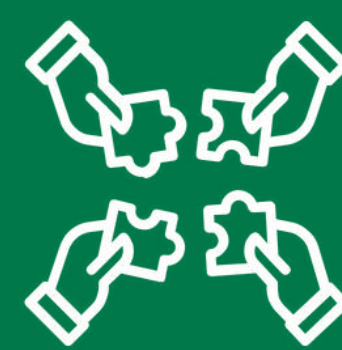
ខេអេសស៊ីដ ឯក

K S SEED produces and distributes a diverse range of seeds, including vegetables and upcoming crops. As an up-and-coming commercial seed producer in Cambodia, they focus on climate-resilient and nutritious varieties, with plans for local and international expansion.



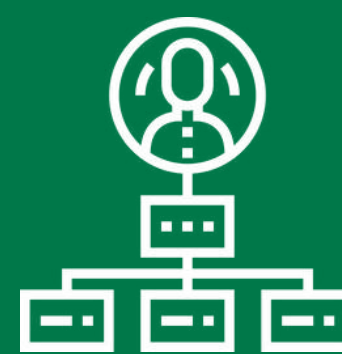
Location

PHNOM PENH



Year of establishment

2019 (established) **2022** (registered)



of staff

25 (full time)



Point of contact

Mr. Lok Keansry
Managing Director

E: keansry.ksseed@gmail.com
Tel: 098 832263/092 832263
FB: KsSeed-ពូជបន្លែផ្លែ

PRODUCT AVAILABLE

THEIR SOLUTIONS

Import and produce vegetable seeds, test self-packaging and distribute to agricultural depot in Cambodia



Make seed production contract with selected farmers



Self-test seed production and plant to compare result

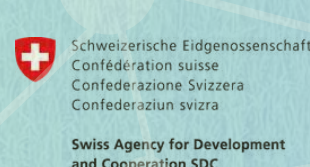


**BEST SELLER:
LONG BEANS**

អនុវត្តក្រោម៖



គាំទ្រដោយ៖



រៀបចំដោយ៖





LAEY BAITONG CO., LTD

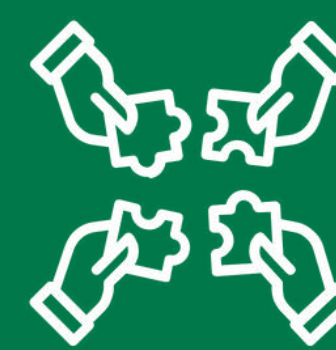
ល្អីបៃតង ឯក

Leay Baitong is a marketplace that supports local farmers and ensures safe food for people inside Battambang. They source organic food from farmers, with a focus on helping elderly farmers access markets, serving households, quality-conscious hotels, restaurants, and potential retail and wholesale partners.



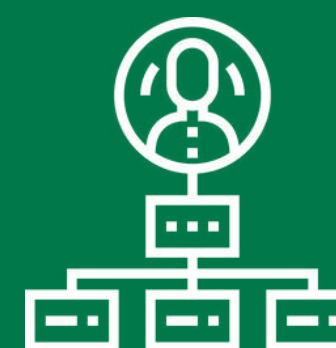
Location

BATTAMBANG



Year of establishment

2019 (established) **2021** (registered)



of staff

3 (full time)



Point of contact

Mr. Vira Tum
Chairman

E: ed@helpagecambodia.org
Tel: 012 801820
FB: ល្អីបៃតង - Laey Baitong

CORE VALUES

FRESH

Harvest daily and weekly by local producers in Battambang and nearby provinces

SAFE

Strong hygiene and no harmful substances

LOCAL

Produced by contract farmers with proper traceability

GET INVOLVED & SUPPORT THEM IN THESE AREAS



Networking Opportunities



Ecosystem Mapping



Access to Finance

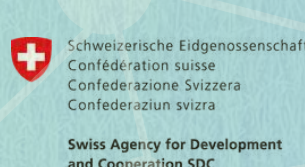


PRODUCT DISPLAY

អនុវត្តក្រោម៖



គាំទ្រដោយ៖



រៀបចំដោយ៖





AGRO NATURE

អាជ្ញាធរណេតឈ័រ

Agro Nature is a wholesaler and retailer of agricultural products. Its focus is on cost reduction and supporting farmers in various provinces across Cambodia. It prioritizes onion cultivation and plans to expand while sharing agricultural knowledge.



Location
PHNOM PENH



Year of establishment
2019
(established)



of staff
4 (full time) **6** (part time)



Point of contact
Mr. Nhoeun Chanreth
Manager

E: nchanreth@gmail.com
Tel: 010 656797
FB: AGRONature

CORE VALUES

1 **LOCALLY PRODUCED**

3 **CLEAR TRACEABILITY**

2 **SAFE (CAM GAP)**

4 **ECO-FRIENDLY**

PRODUCT AVAILABLE



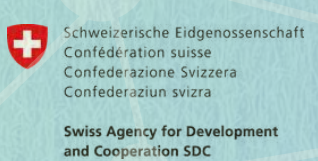
Onion



Fertilizer



Seedling Soil



គាំទ្រដោយ៖

រៀបចំដោយ៖

អនុវត្តក្រោម៖



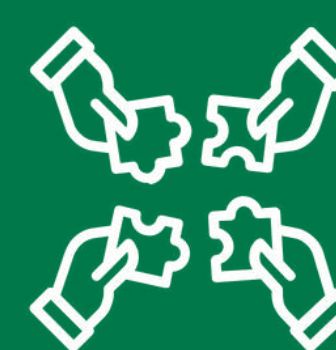
WATER FUEL

ហ្វឺស៊ីក

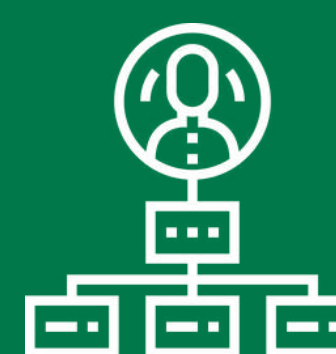
Water Fuel is a startup that researches, manufactures, and sells water-gas equipment. This equipment is a pure hydrogen generator that aims to help the engine accelerate, reduce fuel consumption, and prevent carbon dioxide emissions (CO2) into the atmosphere.



Location
PHNOM PENH



Year of establishment
2022
(established)



of staff
3 (full time)



Point of contact
Mr. Vy Theany
Founder

E: vtheany@gmail.com
Tel: 015580123
FB: Water Fuel

BENEFITS

40-60%

Reduce carbon emission from the engine by up to 60%

15-25%

Can save up to 25% of gasoline required to fire any engines



Can power up the engine faster and maintaining a consistent temperature



Use water purely to generate hydrogen and work with engines powered by diesel, fuel and LPG

PRODUCT AVAILABLE



Size S: 150\$
(Compatible with small tractors and rickshaws)



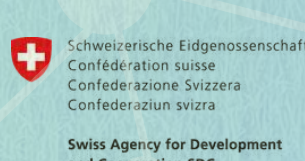
Size L: 280\$
(Compatible with cement mixer, large industrial tractors, electric generators, etc.)

Size M: 250\$
(Compatible with delivery trucks and medium size vehicles)

អនុវត្តក្រោម៖



គាំទ្រដោយ៖



រៀបចំដោយ៖





TA YOM NATURE FARMING

តាយ៉ុមកសិកម្មធម្មជាតិ

Ta Yom Nature Farming is a family business-turned-startup that provides seedling soil to farmers and urban gardeners to various parts of Cambodia. The seedling soil is mixed with high quality organism, makes seedlings grow well, saving time and money.



Location
ODDAR MEANCHEY



Year of establishment
2022
(established)



of founders
2 (full and part time)



Point of contact
Ms. Chhoeun Chhailin
Co-founder

E: chhernchailin899@gmail.com
Tel: 071 7059385
FB: តាយ៉ុមកសិកម្មធម្មជាតិ - Tayum Natural agriculture

RAW MATERIALS



Top Soil
(ដីអំពុក)



Organic Compost
(ដីកំប៉ុស)



Coconut Peat
(ស្រកីដូងម៉ត់)



Bio Char
(ធូងអង្កាម)



Trichoderma
(ជីរសាស្ត្រត្រៃខូដីម៉ា)

PRODUCT AVAILABLE



Seedling Soil

1 bag of 30 liters
15,000 Riel



Baby plant of 14 days

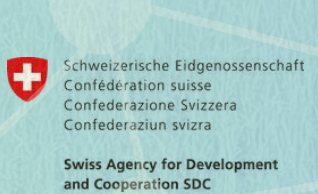
1 pepper plant
200 Riel
1 yellow watermelon
400 Riel



Plant age 30 days

1 papaya plant
1,500 Riel

អនុវត្តក្រោម៖



រៀបចំដោយ៖





ODDAR MEANCHEY AGRICULTURAL COOPERATIVE DEVELOPMENT UNION

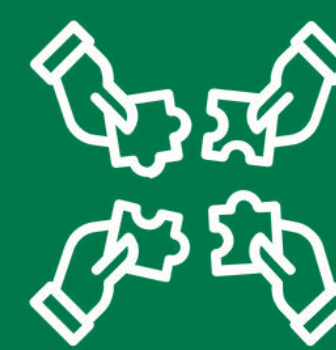
សហភាពសហគមន៍កសិកម្ម ឧត្តរមានជ័យអភិវឌ្ឍន៍

Oddar Meanchey Agricultural Cooperative Development Union is the leading union in Oddar Meanchey, which empowers local farmers by connecting them to markets, offering agricultural credit, and supplying essential inputs. They are committed to reducing labor migration and strengthening the livelihoods of farmers across 17 agriculture cooperatives in the area.



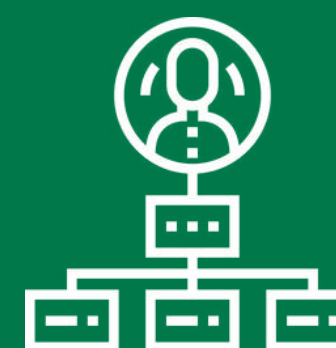
Location

ODDAR MEANCHEY



Year of establishment

2019 (established) **2020** (registered)



of staff

4 (full time)



Point of contact

Mrs. Sopheap Vong
Chairman of the Board

E: vongsopheap79@gmail.com
Tel: 088 3299438
FB: សហភាពសហគមន៍ឧត្តរមានជ័យអភិវឌ្ឍន៍

These are the techniques that the union is teaching to the ACs:

AREAS OF SUPPORT



Using rubber cover



Using suction device



Using drip irrigation

CRA COMPONENT

GET INVOLVED & SUPPORT THEM IN THESE AREAS



Research & Development



Networking Opportunities

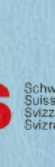
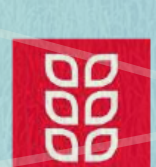
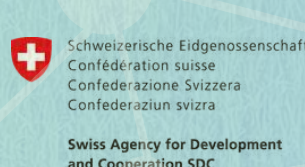


Ecosystem Mapping



Access to Finance

អនុវត្តក្រោម៖



រៀបចំដោយ៖





CHOAM KSANT CHEAYDEN MEANCHEY AGRICULTURAL COOPERATIVE

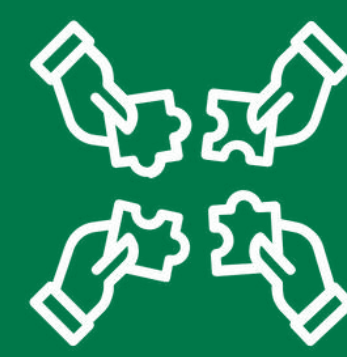
សហគមន៍កសិករ ជាយដែនមានជ័យ

Choam Ksant Cheayden Meanchey Agricultural Cooperative has been a cornerstone in organic rice, cassava, and cashew production in Preah Vihear. Collaborating with 250 local farmers across multiple villages, they work closely with processing companies, ensuring timely acquisitions and quality assessments for organic produce while offering vital tractor services and occasional farmer workshops.



Location

PREAH VIHEAR



Year of establishment

2012 (established) **2013** (registered)



of staff

7 (all voluntary)



Point of contact

Mrs. Kha Sokkom
President

Tel: 0975439408

Location: ភូមិជាំក្បាន ឃុំជាំក្បាន ស្រុកជាំក្បាន ខេត្តព្រះវិហារ

MARKET SIZE & IMPACT

11,000 tons of organic rice sought by processing companies in Preah Vihear

7,992 tons of organic rice were supplied by Choam Ksant Cheayden Meanchey AC to meet that demand

60% of the 11,000 tons demand was supplied by Choam Ksant Cheayden Meanchey AC

BREAKING GENDER BARRIERS



Choam Ksant Cheayden Meanchey Agricultural Cooperative, **led by women farmers** Mary (pictured left) and Sokkhom (pictured right), is breaking barriers in the agriculture space. This cooperative emerged from the hardships faced by local farmers in Preah Vihear, aiming to protect farmers from unfair pricing and exploitation by promoting proper contract farming practices.

GET INVOLVED & SUPPORT THEM IN THESE AREAS



Expanding pool of local farmers



Networking Opportunities



High-quality machinery

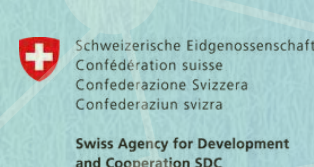


Access to Finance

អនុវត្តគ្រោង៖



គាំទ្រដោយ៖



រៀបចំដោយ៖





សហគមន៍កសិកម្ម រុក្ខាប្រមាញ់ និងនេសាទ

ROMDOUL TEAN KAM AGRICULTURAL COOPERATIVE សហគមន៍កសិកម្មរំដួលទានកាំ

Romdoul Tean Kam, a dedicated agricultural cooperative in Banteay Meanchey, specializes in rice seed support for around 100 families and extends its services to a customer base of 97 community members. It also provides credit loans to local farmers to support rice production and works closely with its community members to enhance agricultural practices.



Location
BANTEAY MEANCHEY



Year of establishment
2019
(established & registered)



of staff
9 (full time)



Point of contact
Mr. Than Leng
President

Tel: 097 934 3959
Location: ភូមិទានកាំស្ទឹង
ឃុំទានកាំ ស្រុកព្រះនេតព្រះ
ខេត្តបន្ទាយមានជ័យ

SUPPORT FOR MEMBERS

These are the benefits that the AC is providing to those purchase their rice seed to grow:

Cultivation and practical training

Teach farmers how to manage income and expenses

Consult directly at the planting site

CLIMATE RESILIENCE AGRICULTURE

These are the techniques that the AC is implementing:



Choosing the right variety to grow



Preparing land properly to reduce water consumption



Apply pesticides/fertilizers through correct agricultural techniques

GET INVOLVED & SUPPORT THEM IN THESE AREAS



Networking Opportunities



High-quality machinery



Access to Finance

អនុវត្តគ្រោង៖



គាំទ្រដោយ៖



រៀបចំដោយ៖





កម្មវិធីពង្រឹងអាជីវកម្ម

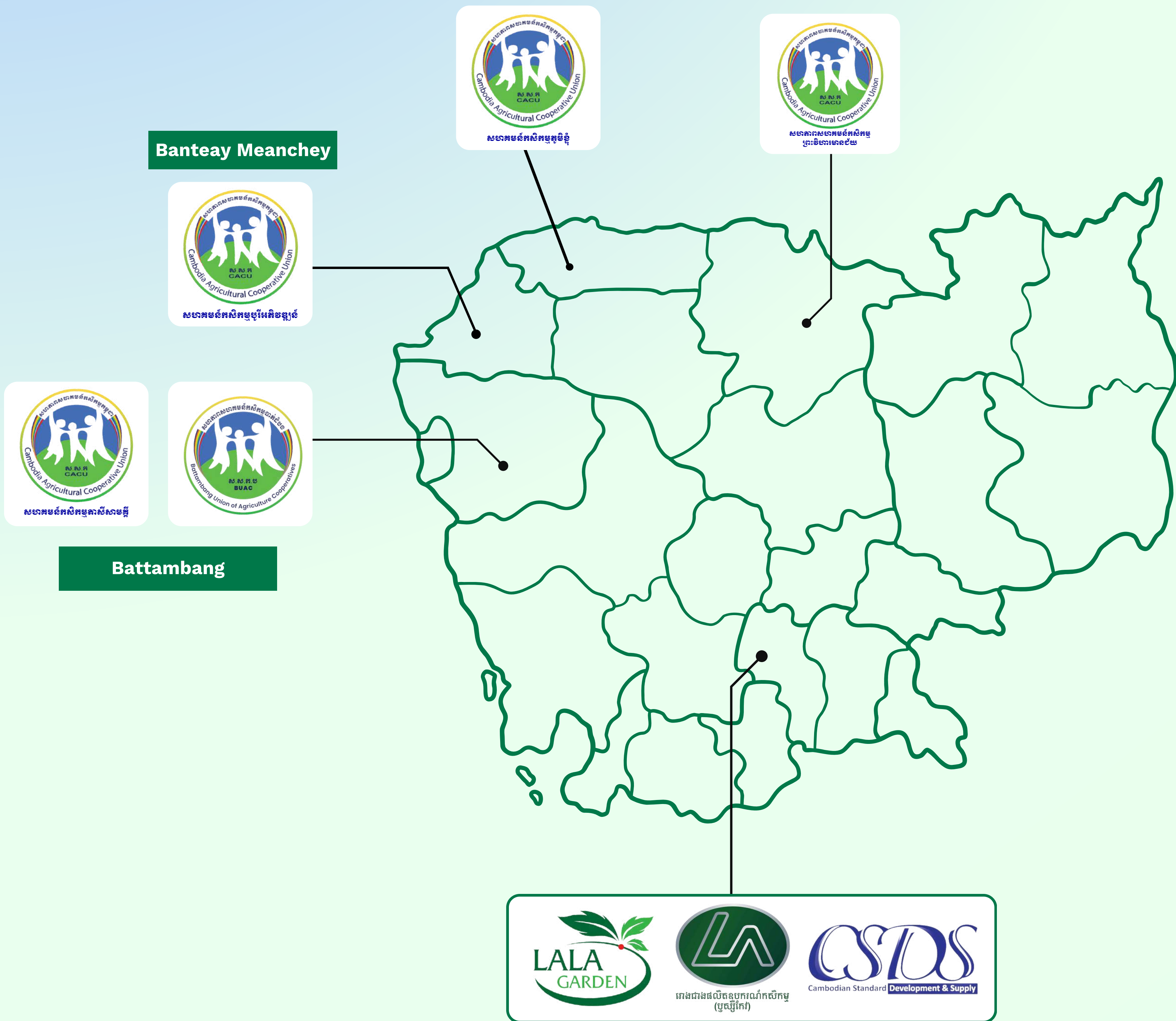
Khmer Agriculture for the Future Accelerator (2024-2025)

Oddar Meanchey

Preah Vihear

Banteay Meanchey

Battambang

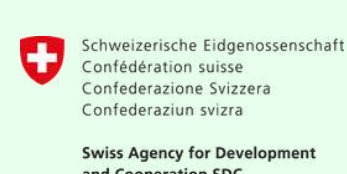


Phnom Penh

គាំទ្រដោយ៖

អនុវត្តក្រោម៖

រៀបចំដោយ៖





A female-led company established with a passion for supporting smallholder farmers and exploring new, sustainable, and profitable practices. Their mission is to promote local organic produce and reduce dependency on exports by sourcing directly from local farmers.

LALA GARDEN | ខេមអេហ្វឺឡាឡា



Lala Garden supplies organic vegetables to over 100 stores and branches of Lucky and Chip Mong Supermarket. They collaborate closely with farmers, providing consultation, farm demos, and inputs, and they aim to scale their supplier network further.

Their Main Products



Wholesale and retail distribution of organic vegetables

Location
Phnom Penh

Year of Establishment
2020

Number of Farmers & Staff
5000 farmers and 30 staff

Contact Person:



Mrs. Ny Theavy, CEO
Email: ny.theavysmart@gmail.com | Tel: +855 85 347 799

HOW THEY WORK WITH FARMERS



PROGRAM FUNDING
Expand collaboration with more farmers!

GET INVOLVED & SUPPORT THEM IN THESE AREAS

-  Connection/Partnership
-  Capital to expand their production





A female-led union specializing in sustainable rice and cover crop production. They work with 11 agricultural cooperatives (ACs) in Battambang—six of which grow SRP-certified rice, while the others cultivate conventional rice and cover crops to maintain soil quality and uphold SRP standards.

BATTAMBANG UNION OF AGRICULTURAL COOPERATIVES

| សហភាពសហគមន៍កសិកម្មបាត់ដំបង



Battambang Union of Agricultural Cooperatives (BUAC) specializes in rice production. With 17 net houses yielding 6-7 tons of vegetables daily and **8,000 tons of rice** annually, BUAC aims to expand market reach and funding to grow their cover crop initiatives and farmer volume.

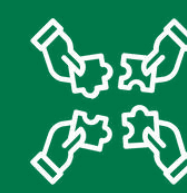
Their Main Products



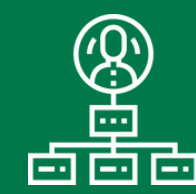
Produce SRP rice & grow cover crops



Location
Battambang Province



Year of Establishment
2017



Number of Farmers & Staff
2566 farmers and 5 staff

Contact Person:



Mrs. Sreyyat Yann, Board of Director
Email: battambangunionac@gmail.com | Tel: +855 89 445 855

THEIR APPROACH

The uniqueness of this union is their approach. They don't enforce a single production model, but rather allow members the freedom to produce whatever fits their capacity.



SRP-certified rice



Conventional Rice



Cover Crops



PROGRAM FUNDING

Providing training to farmers and expanding their cover crops production team.

A SHORT SHARING FROM FARMER!

I recommend our farmers begin growing cover crops. It is a great way to boost compost production and improve soil quality.

Said Heng Sak, a farmer that grow cover crops





An agricultural cooperative uniting farmers to cultivate rice using standardized resources, ensuring consistent production and efficiency in Banteay Meanchey Province, with an annual output of over 500 tons of rice produced according to Sustainable Rice Platform (SRP) standards.

BOREY AKPIWAT AGRICULTURAL COOPERATIVE

| សហគមន៍កសិកម្មប្រើអភិវឌ្ឍន៍



Borey Apiwat Agricultural Cooperative in Banteay Meanchey specializes in rice production with **275 farmers** following the standard of Sustainable Rice Platform (SRP). Their goals include improving cultivation techniques and expanding partnerships with millers.

Their Main Products




Supply agricultural fertilizers & produce SRP rice

Location
Banteay Meanchey Province


Year of Establishment
2017


Number of Farmers & Staff
275 members and 21 staff


Contact Person:


Mr. Chhim Bunsong, Chairman
Email: chhimbunsong14@gmail.com | Tel: +855 31 516 6667

HOW THEY WORK WITH FARMERS

- 

Farmers become members through contract-farming.
- 

Farmers received **agriculture inputs** to grow with no commission requirements.
- 

Farmers received **training and monitoring** to grow SRP rice.
- 


AC procures the harvest and sell to rice millers through contract-farming.

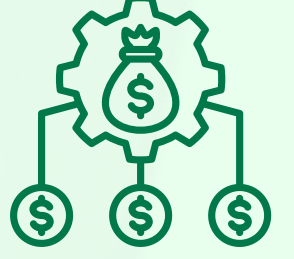


PROGRAM FUNDING

Provide farmers with training & supply them with more inputs.

GET INVOLVED & SUPPORT THEM IN THESE AREAS

- 

Expanding public-private partnerships to enhance export capacity
- 

Financial capital to expand size of trading



A local agricultural manufacturer that supplies farmers with the machineries tailored to their specific land condition and needs. Integrating cutting-edge technologies and innovative solutions to enhance the cultivation of local crops, saving time and improving harvest quality.

LARANO

| រោងជាងផលិតឧបករណ៍កសិកម្មឫស្សីកែវ



Larano is a homegrown machinery shop offering around **30 types of agricultural machinery** tailored to Cambodia's soil conditions. They consult with farmers to determine their needs and distribute the machinery through depots.

Their Main Products



Producing agri-machinery

Location
Phnom Penh

Year of Establishment
1996

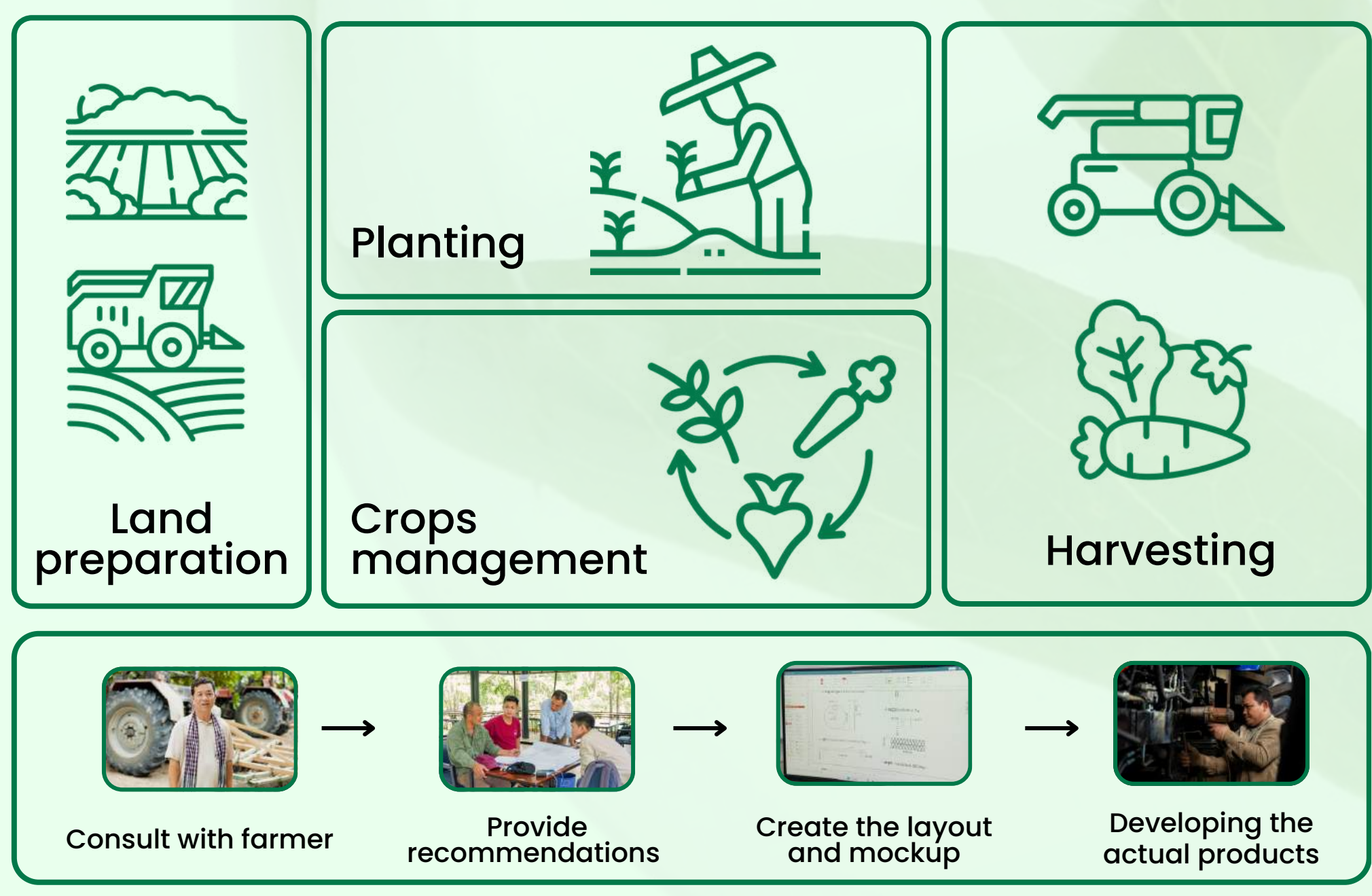
Number of Staff
13 staff

Contact Person:

Mr. Mak Chansopheara, Managing Director
Email: larano.ou@gmail.com | Tel: +855 12 879 932

What makes them unique?

They **customize agricultural machinery** that matched to farmers' needs and their **specific cultivation stages**.



PROGRAM FUNDING

Purchase of new machines to streamline their production

GET INVOLVED & SUPPORT THEM IN THESE AREAS



More visibility and customers



Financial capital to streamline production



A pioneering agricultural cooperative developing a new business model by supplying net houses to Cambodian farmers and its members, empowering them to produce high-quality leafy vegetables and solanaceae crops within a controlled environment, ensuring quality and optimizing the use of inputs.

TASEY SAMAKI AGRICULTURAL COOPERATIVE

| សហគមន៍កសិកម្មតាសីសាមគ្គី



Tasey Samaki Agricultural Cooperative (TSAC) grows high-quality vegetables in mesh greenhouses, mainly offering construction, training, and loans for farmers. Their efforts enhance productivity, create local jobs, and support the Battambang agricultural community.

Their Main Products

Supply net-house & grow organic vegetables

Location
Battambang Province

Year of Establishment
2017

Number of Farmers & Staff
272 farmers and 19 staff

Contact Person:

Mr. Nob Nun, AC Leader
Email: agri.taseysamaki@gmail.com | Tel: +855 89 661 099

THEIR MARKET SIZE & CAPACITY



Since 2017, they have experience in constructing over **1,000 net houses**.

They regularly cultivate **29 varieties of organic vegetables** within their net houses.



They export **2 to 2.5 tons of organic vegetables** daily to Battambang, Banteay Meanchey, Siem Reap, and Phnom Penh.



PROGRAM FUNDING

Test new products and provide technical training to more farmers.

A SHORT SHARING FROM FARMER!

I have found that growing vegetables in net houses is simply the best. We get such good quality, and everything stays so fresh. It is really worth it.

Said Chamrong, a farmer and TSAC member



This leading company has been operating over 15 years, supplying vegetables, fruits, and organic products to major supermarkets, hotels, and restaurants in Phnom Penh, with a daily turnover of 15 to 20 tons. Currently, the company is working with 29 agricultural cooperatives, to advance the agricultural sector and promote green economy.

CAMBODIAN STANDARD DEVELOPMENT & SUPPLY CO., LTD

| ខេមបូឌាន ស្តេនដារត ឌីវឡុបមិន & ស៊ីបធាយ

Cambodian Standard Development & Supply Co., Ltd (CSDS) provides organic food to various clients in Phnom Penh. They work with over **7,000 farmers**, using modern technologies to improve practices. CSDS aims to become a sub-collecting centre and expand through collaboration and knowledge-sharing.



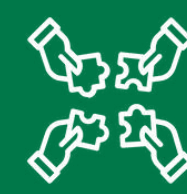
Their Main Products



Supply organic fruits and vegetables



Location
Phnom Penh



Year of Establishment
2009



Number of Farmers & Staff
5,392 farmers and 157 staff

Contact Person:



Mrs. Chau Lon Molika, CEO & Founder
Email: cl.molika@cstds-group.com | Tel: +855 12 585 949

WHAT MAKE THEM SPECIAL

15

years of experience in industry!



They form **contract farming** to ensure the price is stable for the farmers.



Actively **seek funding and invest in helping farmers** to strengthen their practices and yields like building net-house, inserting solar irrigation system, and obtaining CAM-GAP certification.



PROGRAM FUNDING

Conduct market research and provide technical training to farmers.

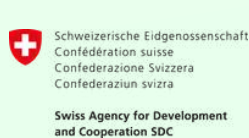
GET INVOLVED & SUPPORT THEM IN THESE AREAS



Support on technical agriculture practices



Capital to expand their production



គាំទ្រដោយ៖

អនុវត្តក្រោម៖

រៀបចំដោយ៖



An agricultural cooperative specializing in cassava, known for its transparent weighing system and clean production practices in Oddar Meanchey. Committed to supporting local farmers, their mission is to create a stable market where farmers can reliably sell their harvests and goods.

PHUM KHTUM AGRICULTURAL COOPERATIVE

| សហគមន៍កសិកម្មភូមិខ្ពុំ



Phum Khtum Agricultural Cooperative boosts clean cassava production in Oddar Meanchey, benefiting **499 farmers with 831 hectares**. They aim to expand their network and output with new capital, focusing on improved cultivation, team capacity, and market connections.

Their Main Products




Supply cassava & rice

Location
Oddar Meanchey Province

Year of Establishment
2012

Number of Farmers & Staff
499 members and 9 staff

Contact Person:

Mr. Loeuy Loun, Finance Lead
Email: loeuyloun666@gmail.com | Tel: +855 97 822 1666

THEIR SCALING UP HARVEST & PRODUCTION EXPANSION



Rice, Cashew, Mango, and Organic Vegetable

HOW THEY SUPPORT FARMERS!



Find a stable market
Provide farmers with training & supply diverse crop varieties



PROGRAM FUNDING
Provide farmers with training & supply them with more agri-inputs.

GET INVOLVED & SUPPORT THEM IN THESE AREAS



They need support on technical knowledge of the market and agriculture practices!



A leading union of agricultural cooperatives that coordinates the supply of organic products through contract farming, empowering farmers to adhere to organic standards set by the European Union and the United States.

PREAH VIHEAR MEANCHEY UNION OF AGRICULTURAL COOPERATIVES

| សហភាពសហគមន៍កសិកម្មព្រះវិហារមានជ័យ



Preah Vihear Meanchey Union of Agricultural Cooperatives specializes in **EU and NOP-certified organic rice**, supplying over 10,000 tonnes annually and benefiting over **3,000 farmers**. They focus on market connections, boosting farmer capacity, and improving soil quality with covercrops.

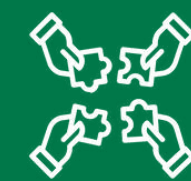
Their Main Products



Specializing in EU and NOP-certified rice and export to the European Union



Location
Preah Vihear Province



Year of Establishment
2016



Number of Farmers & Staff
3000 members and 13 staff

Contact Person:



Mr. Noun De, Chairman of the Board
Email: nounde54@gmail.com | Tel: +855 97 960 3092

THEIR UNIQUENESS



Bringing together **25 agricultural cooperatives (AC)** to practice organic farming.



They provide their members with market access, knowledge on food safety, standardized production techniques and regular monitoring on quality.

Their ICS system has **200 internal inspectors** oversee the quality of the harvests and goods.



គាំទ្រដោយ៖

អនុវត្តក្រោម៖

រៀបចំដោយ៖



FUNDING ALLOCATIONS

Streamline their cover crop production by conducting training and setting demo farms on cover crop.

GET INVOLVED & SUPPORT THEM IN THESE AREAS



Support on technical agriculture practices



Capital to expand their production